

Industry

Marine and Offshore

10 Buyers Meeting for each Manufacturer/ Supplier Each Meeting: 20 Minutes Presentation 10 Minutes Q&A

Date: 19 20 21 22 April, 2021

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### Meet Buyers in Bangladesh

Bangladesh is a maritime nation with 9,000 sq.km ofterritorial waters, 720 km long coastline. At present10,000 inland and coastal ships and 36 foreign goingships are plying all over the country, which carriesmore than 90% of total oil product, 70% of cargo and35% of passengers. More than 150,000 skilled andsemi-skilled workers are employed in this labor-intensive sector. Although Bangladesh was traditionallyknown for export of jute, tea and readymade garments, in the last 10 years it has attracted attention of manyforeign buyers in shipbuilding. Two million people are related directly or indirectly with the shipbuilding industry. Shipbuilding is a growing industry in Bangladeshwith great potentials. It is become a need of the timeto adopt new products and technologies to meet the growing demand.

Savor International Limited has brought to you a new platform for virtual B2B meeting. Attendees of the B2B session will get a platform for the entire ship building, ship repairs, shipping, maritime engineering, offshore engineering & technology, shipbreaking equipment, dredgingequipment and ports & logistics.

### **Action Plan**

Event Name: Meet Buyers in Bangladesh

Detail: A Virtual B2B Matchmaking Platform

Industry: Marine & Offshore

Date: 19-22 April, 2021

Time: 10:30 am to 5:00 pm

Meeting Duration: 30 minutes (20 minutes discussion, 10 minutes Q & A)

Meeting Platform: zoom
Expected number of Suppliers: 100

Organized by: Savor International Limited

# Supplier/ Manufacturer Profile

#### **Marine Industry**

Ship & Boat Building
Ship & Boat Repair & Conversion
Marine Equipment
Engine, Propulsion Systems (Prime & Auxiliary)
Ship & Boat Operation Equipment
Ship & Boat Fitting & Equipment
Marine Technology
Electronics / Electrical Engineering
Port, Ports Equipment & Port Technology
Cargo Handling Systems
Freight Forwarding Equipment, Accessories & Storage
Maritime Services
Maritime Security

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Navigation & Communication Technology
Agents, Distributor & Insurance Companies
Classification Societies
Architects, Designers & Consultancy
Dredgers & Reclamation
Bankers & Financiers
Deck Crane Manufacturers
Deck Machinery & Vessel Equipment
Fire, Safety & Survival Equipment
Fuel & Lubrication Suppliers
Interior Suppliers
Rope Manufacturers
Paints & Coating Manufacturing

# Supplier/ Manufacturer Profile

#### **Marine Industry**

Processing & Packing Equipment Suppliers

### Offshore & Rigs Industry

Ship Repair & Conversion

FSO / FPSO Vessel & Equipment

Offshore LPG / LNG

Support & Supply Vessels

Semi Submersibles

**Drilling Vessel** 

Helidecks

Heavy Lift Vessel

Subsea Design & Technology Providers

Ship, Boats, Vessel Equipment & Services

Instruments & Control

**Drilling & Well Control** 

**Tubular & Piping** 

Design & Construction

Monitoring & Instrumentation

Refrigeration & Freezing Equipment

Others

Data Acquisition, Storage and Transmission

**Contracting Services** 

Flow Control

**Umbilical & Hose** 

Pump Equipment and Services

Deck & Hydraulic Equipment

Cabling

Transport & Storage

**Process Equipment & Services** 

Navigation & Communication Technology

Agents, Distributor & Insurance Companies

Classification Societies

Architects, Designers & Consultancy

**Dredgers & Reclamation** 

### **Buyers Profile**

Ship & Boat Owners

Ship Builders & Repairers

Manufacturer's Representative / Vendor

**Boat Builders & Repairs** 

Consultants

Boat, Tug, Ferry, Offshore Supply Vessel Operators

Importers, Distributors & Agents

Project & Design Engineers

Offshore Suppliers & Services

Marine Support Oil Company / GovernmentInstitutions

Offshore Platforms / Supplies / Services

Marine Support Oil Company / GovernmentInstitutions

Offshore Platforms / Supplies / Services

Oil & Gas Exploration Companies

**Power Generation Companies** 

**Production & Distribution** 

Pipelines Operation / Installation

Plant Engineering & Construction

Process Engineering

roject Consultancy

**Architect and Construction Engineers** 

and Many More...







### Strength of SAVOR to Conduct the Meeting

- Proven history of organize many successful international exhibitions from last 5 years.
- Organizer of country's most promising maritime Expo named "Bangladesh International Marine & Offshore Expo".
- Strong connectivity with Bangladesh maritime industry, ie. Shipyards, Consultants, Importer, Trader, Distributor, Associations and govern ment bodies.
- Strong Connectivity with renowned international supplier and manufacturer.
- Having a large number of authentic database.
- Proven history of arranging many virtual B2B meeting, Webinars, Conferences for renowned organizations of China, India, Singapore including Bangladesh.
- Experienced marketing and PR team.
- In-house team of professional IT experts.

### Why to Attend:

- "First-hand" access and knowledge to technology and equipment NOT showcased to anybody else in your country.
- Get chance to network with international companies of Maritime industry.
- Find out potential opportunities to create a road-map for your sustainable growth & development
- Opportunity to tap new products and technologies.
- All attendees would receive a certificate with your name emblazoned on it upon completion of the Meet Buyers in Bangladesh
- Steps ahead from your competitors by dealing with world's latest product in the Maritime Industry.

### How to Attend:

- This exclusive virtual meeting powered by ZOOM is only limited to 10 attendees from recognized Marine equipment importers/distributors, Consultants on a "by invitation" basis.
- An online application form via an email would be sent to you.
- Upon filling the form, you would be notified of the status of your application.
- When your status is approved, a coordinator would be in touch with you to arrange a schedule suitable for you to attend these meetings.

### **How Long Would the Meeting last?**

- An attendee would need to attend a meeting with 10 different suppliers. However, one supplier would only limit their presentation to NOT more than 20 minutes. And there will be a Q&A Session of another 10 Minutes between the Supplier and attendee.
- Attendees DO NOT NEED to finish all the meetings in a day. The meetings could be spread out during the session 19-22 April, 2021 (Monday Thursday) according to the attendees' schedule.
  - 10 Meetings
  - 10 Suppliers
  - 20 Minutes Presentation
  - 10 Minutes Q&A

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make the difference, be happy 😁!